

WORLD CLASS THINKING

THE TRUTH FRAMEWORK AND THE ART OF LEADING SMART PEOPLE

**A ONE-DAY MANAGEMENT CONFERENCE FEATURING
PROFESSOR MEGAN REITZ, ARUN SINGH AND MIKE MISTER**

The Caledonian Club, Belgravia, London – Monday 27th April 2020

Key Learnings

PROFESSOR MEGAN REITZ



Ashridge's **Professor Megan Reitz** has increasingly focused on two large projects that she sees as coming together - "mindful leadership" and "speaking truth to power". She believes that both organisations and the individuals within them need to change the way they behave. "If you want to change how you work you have to change how you have conversations". Our day-to-day conversations define how we see ourselves and how we're seen. The choices we make about what to say and who to say it to are decisive factors in whether we get promoted, or side-lined. Whether we steer clear of trouble, or find ourselves in it up to our necks. Our conversational choices harness the ideas and intelligence of the people we work with, or result in that revolutionary concept never seeing the light of day. They make us feel proud or ashamed of ourselves for what we have or have not said. They cause us to flourish and feel motivated, or result in us feeling dissatisfied and resentful.

Professor Reitz helps you to navigate power differences and speak up with confidence in a way that you will be heard. But it's no good speaking up if there isn't anyone listening, so Professor Reitz also helps you to understand how your power either enables others to speak or how it might silence them.

ARUN SINGH



After a break for lunch, we welcome to the platform **Arun Singh** and **Mike Mister**, the two best-selling co-authors of *How to Lead Smart People*. Arun and Mike recognise that leading teams of knowledge workers and professionals presents an interesting challenge. These employees are smart people who, perhaps understandably, think they know everything already. They often don't believe they need leaders. They might not even believe in leadership itself. Every organisation is a complex network of interlocking systems of influence – or politics. The reality is, that as a leader in a firm, you are at the heart of the politics. It is simply the process of exercising influence, and is essential for you as a leader. Trying to avoid 'politics' is not an option. It will see you marginalised and pushed to the edges of the business.

Arun and Mike will address the challenges you'll face as a leader of smart people.

MIKE MISTER



TIMINGS:

Registration, coffee and rolls: from 8.15 am

Conference commences: 9.15 am

Megan Reitz: 9.25 am

Lunch will be served: 12.20 pm

Arun Singh and Mike Mister: 1.30 pm

Conference ends: 4.10 pm

All delegates are invited to a complimentary drinks and networking reception until 5.30 pm

To register your places or to find out more, email team@benchmarkforbusiness.com or visit

www.benchmarkforbusiness.com